### BRONX PARENT HOUSING NETWORK, INC. (d/b/a HOUSING SOLUTIONS OF NEW YORK)



# FINANCIAL STATEMENTS (Together with Independent Auditors' Report)

Years Ended June 30, 2024 and 2023

### BRONX PARENT HOUSING NETWORK, INC. (d/b/a HOUSING SOLUTIONS OF NEW YORK)

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#### **YEARS ENDED JUNE 30, 2024 AND 2023**

#### **TABLE OF CONTENTS**

	<u>Page</u>
Independent Auditors' Report	1-2
Statements of Financial Position	3
Statements of Activities	4
Statements of Functional Expenses	5-6
Statements of Cash Flows	7
Notes to Financial Statements	8-15



#### INDEPENDENT AUDITORS' REPORT

The Board of Directors of Bronx Parent Housing Network, Inc. (d/b/a Housing Solutions of New York) Bronx. NY

#### **Opinion**

We have audited the financial statements of Bronx Parent Housing Network, Inc. (d/b/a Housing Solutions of New York) (the "Organization"), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of June 30, 2024 and 2023, and the changes in its net deficit and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

CBIZ CPAs P.C. 685 Third Avenue New York, NY 10017 Phone: 212.503.8800 **cbizcpas.com** 



In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit procedures that are appropriate
  in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal
  control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

CBIZ CPAs P.C.

New York, NY January 14, 2025

# BRONX PARENT HOUSING NETWORK, INC. (d/b/a HOUSING SOLUTIONS OF NEW YORK) STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2024 AND 2023

		2024	_	2023
ASSETS				
Cash and cash equivalents (Notes 2D, 3 and 9B)	\$	3,394,929	\$	5,256,314
Government grant and other receivable, net (Notes 2I, 3, 4, 7C and 9A)		58,784,048		46,857,167
Prepaid expenses and other assets		151,198		1,302,497
Property, equipment and leasehold improvement, net (Notes 2E and 5)		331,844		474,310
Cash held in escrow (Note 2D)		-		2,151,800
Security deposits		213,833		212,820
Right-of-use assets - operating leases (Note 10)		108,456,948	_	85,049,905
TOTAL ASSETS	<u>\$</u>	171,332,800	\$	141,304,813
LIABILITIES				
Accounts payable and accrued expenses	\$	28,358,199	\$	29,689,448
Government refundable advances and deferred revenue (Note 2F)		33,699,119		26,744,242
Notes and loan payable (Note 6)		471,568		642,179
Lease liabilities - operating (Note 10)	_	110,620,975	_	86,633,916
TOTAL LIABILITIES		173,149,861	_	143,709,785
COMMITMENTS AND CONTINGENCIES (Note 7)				
NET DEFICIT (Notes 2C and 11)				
Without donor restrictions	_	(1,817,061)	_	(2,404,972)
TOTAL NET DEFICIT		(1,817,061)	_	(2,404,972)
TOTAL LIABILITIES AND NET DEFICIT	<u>\$</u>	171,332,800	\$	141,304,813

#### BRONX PARENT HOUSING NETWORK, INC. (d/b/a HOUSING SOLUTIONS OF NEW YORK) STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024				2023					
	 Without Donor Restrictions	With Donor Restrictions		Total		Without Donor Restrictions		With Donor Restrictions	Total	
OPERATING SUPPORT AND REVENUE: (Notes 2F and 9A)										
Government grants	\$ 125,687,457 \$	-	\$	125,687,457	\$	110,000,808	\$	-	\$ 110,000,808	
Medicaid	29,682	-		29,682		51,873		-	51,873	
Interest and dividends	93,008	-		93,008		30,473		-	30,473	
Contributions (Note 2H)	103,028	-		103,028		8,281		-	8,281	
Other revenue (Note 7C)	 445,453	<u>-</u>	_	445,453	_	1,088,964	_	-	1,088,964	
TOTAL OPERATING SUPPORT AND REVENUE	 126,358,628			126,358,628	_	111,180,399		<u> </u>	111,180,399	
EXPENSES: (Note 2G)										
Program services	 117,983,811	-		117,983,811		102,741,412			102,741,412	
	117,983,811	-		117,983,811		102,741,412		-	102,741,412	
Supporting Service:	 									
Management and general	7,473,308	_		7,473,308		7,899,626		-	7,899,626	
Fundraising and development	 313,598	-		313,598		-			<u> </u>	
	 7,786,906		_	7,786,906		7,899,626			7,899,626	
TOTAL EXPENSES	 125,770,717			125,770,717		110,641,038			110,641,038	
CHANGE IN NET DEFICIT	587,911	-		587,911		539,361		-	539,361	
Net deficit - beginning of year	 (2,404,972)		_	(2,404,972)		(2,944,333)	_	<u>-</u>	(2,944,333)	
NET DEFICIT - END OF YEAR	\$ (1,817,061) \$	<u>-</u>	\$	(1,817,061)	\$	(2,404,972)	\$	<u>-</u>	\$ (2,404,972)	

## BRONX PARENT HOUSING NETWORK, INC. (d/b/a HOUSING SOLUTIONS OF NEW YORK) STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2024

(With Comparative Totals for the Year Ended June 30, 2023)

**Supporting Services** 

	 Program Services		Management and General	Fundraising and Development	Total Supporting Services	Total 2024	Total 2023
Salaries	\$ 20,019,501	\$	2,114,868	\$ 249,858	\$ 2,364,726	\$ 22,384,227	\$ 19,873,014
Payroll taxes and fringe benefits (Note 8)	 4,883,777		603,664	 61,953	 665,617	 5,549,394	 4,660,995
<b>Total Salaries and Related Costs</b>	 24,903,278		2,718,532	 311,811	 3,030,343	 27,933,621	 24,534,009
Occupancy (Notes 2J and 10)	462,141		691,618	-	691,618	1,153,759	693,019
Security services	23,012,835		43,864	-	43,864	23,056,699	20,058,006
Utilities	3,223,863		82,277	-	82,277	3,306,140	3,150,454
Repairs and maintenance	2,435,976		84,447	-	84,447	2,520,423	2,073,157
Food and meals	3,265,988		-	-	-	3,265,988	2,506,606
Office expenses	754,395		431,280	-	431,280	1,185,675	1,533,321
Insurance	1,261,864		382,302	-	382,302	1,644,166	1,085,525
Professional fees	406,853		2,235,441	1,787	2,237,228	2,644,081	3,312,504
Real estate taxes	781,771		-	-	-	781,771	760,340
Client supplies and activities	993,306		-	-	-	993,306	821,628
Depreciation and amortization (Note 5)	121,156		21,310	-	21,310	142,466	179,704
Travel and meetings	91,497		56,195	-	56,195	147,692	121,424
Bad debt expense (Note 7C)	-		-	-	-	-	297,228
Interest expense (Note 6)	-		26,266	-	26,266	26,266	23,198
Other expenses	 231,190		699,776	 	 699,776	 930,966	 905,786
Total Other Than Personnel Services	 37,042,835		4,754,776	 1,787	 4,756,563	 41,799,398	 37,521,900
Pass-through expenses (Note 2J):							
Occupancy (Note 10)	 56,037,698	-	<u>-</u>	 	 -	 56,037,698	 48,585,129
TOTAL EXPENSES	\$ 117,983,811	\$	7,473,308	\$ 313,598	\$ 7,786,906	\$ 125,770,717	\$ 110,641,038

# BRONX PARENT HOUSING NETWORK, INC. (d/b/a HOUSING SOLUTIONS OF NEW YORK) STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2023

	Program Services		Total 2023
Salaries	\$ 17,855,061	\$ 2,017,953	\$ 19,873,014
Payroll taxes and fringe benefits (Note 8)	4,137,295	523,700	4,660,995
Total Salaries and Related Costs	21,992,356	2,541,653	24,534,009
Occupancy (Notes 2J and 10)	635,726	57,293	693,019
Security services	19,845,326	212,680	20,058,006
Utilities	2,900,971	249,483	3,150,454
Repairs and maintenance	1,958,201	114,956	2,073,157
Food and meals	2,501,004	5,602	2,506,606
Office expenses	1,214,199	319,122	1,533,321
Insurance	872,380	213,145	1,085,525
Professional fees	811,737	2,500,767	3,312,504
Real estate taxes	760,340	-	760,340
Client supplies and activities	814,300	7,328	821,628
Depreciation and amortization (Note 5)	162,907	16,797	179,704
Travel and meetings	68,196	53,228	121,424
Bad debt expense (Note 7C)	-	297,228	297,228
Interest expense (Note 6)	-	23,198	23,198
Other expenses	116,336	789,450	905,786
Total Other Than Personnel Services	32,661,623	4,860,277	37,521,900
Pass-through expenses (Note 2J):			
Occupancy (Note 10)	48,087,433	497,696	48,585,129
TOTAL EXPENSES	\$ 102,741,412	\$ 7,899,626	\$ 110,641,038

#### BRONX PARENT HOUSING NETWORK, INC. (d/b/a HOUSING SOLUTIONS OF NEW YORK) STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

		2024		2023
CASH FLOWS FROM OPERATING ACTIVITIES:				
Change in net deficit	\$	587,911	\$	539,361
Adjustments to reconcile change in net deficit to				
net cash (used in) provided by operating activities:				
Bad debt expense		-		297,228
Depreciation and amortization Non-cash adjustment to operating leases		142,466 16,959,768		179,704 14,171,770
Horroad adjustment to operating leaded	-	10,000,700	_	14,171,770
Subtotal		17,690,145		15,188,063
Changes in operating assets and liabilities:				
(Increase) decrease in assets:				
Government grant and other receivable	(	(11,926,881)		(23,040,353)
Prepaid expenses and other assets Security deposits		1,151,299 (1,013)		(865,722) (983)
Security deposits		(1,013)		(903)
(Decrease) increase in liabilities:				
Accounts payable and accrued expenses		(1,331,249)		17,086,826
Government refundable advances and deferred revenue		6,954,877		9,347,480
Deferred rent		-		(1,072,655)
Lease liabilities - operating		(16,379,752)		(12,587,759)
Net Cash (Used in) Provided by Operating Activities		(3,842,574)		4,054,897
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of property, equipment and leasehold improvement		_		(113,056)
r dronases or property, equipment and leasenoid improvement	-	<del></del>		(113,030)
Net Cash Used in Investing Activities				(113,056)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from loans		1,520,717		1,693,879
Repayments of loans		(1,520,717)		(1,693,879)
Repayments of notes payable		(170,611)		(104,592)
Net Cash Used in Financing Activities		(170,611)		(104,592)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS AND RESTRICTED CASH		(4,013,185)		3,837,249
		,		
Cash and cash equivalents and restricted cash - Beginning of year		7,408,114		3,570,865
CASH AND CASH EQUIVALENTS AND RESTRICTED CASH - END OF YEAR	\$	3,394,929	\$	7,408,114
Supplemental Disclosure of Cash Flow Information:				
Cash paid during the year for interest	\$	26,266	\$	23,198
The amounts reported as cash and cash equivalents and restricted cash above consist of the following amoustatements of financial position:	unts re	eported in the		
	\$	3,394,929	¢	5 256 214
Cash and cash equivalents  Cash held in escrow	Ф	3,394,929	\$	5,256,314
Cash heid iii esciuw	<u>¢</u>	2 204 020	•	2,151,800
	\$	3,394,929	<u>\$</u>	7,408,114

#### NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES

Bronx Parent Housing Network, Inc. (d/b/a Housing Solutions of New York) (the "Organization") is a nonprofit organization that provides temporary housing, social services, and other support to low and moderate-income individuals and families experiencing homelessness in New York City. The Organization is organized under the Not-for-Profit Corporation Law of New York State and has been granted an exemption from federal income tax pursuant to Section 501(c)(3) of the Internal Revenue Code ("IRC").

The Organization initially served all districts of the Bronx in New York City. Over the past 18 months, the Organization has expanded to all five boroughs and has increased its presence, because of the asylum crisis in New York City. Further, the Organization expanded its social service offerings to our Emergency Housing Program ("EHP").

The Organization's shelter clients include displaced homeless families with children, single adults and adult families who are New York City residents seeking emergency housing via referrals from several channels including the NYC Human Resources Administration ("HRA"), specifically from the HIV/AIDS Services Administration ("HASA") program, the Department of Homeless Services ("DHS"), and New York State Department of Corrections.

Populations served are primarily homeless and unstably housed individuals or families with head of households who can be living with HIV/AIDS, Hepatitis C, exhibiting substance use/addiction disorders, are mentally ill, formerly incarcerated, survivors of domestic violence, and living more than 200% below the Federal Poverty Level.

The Organization has explored opportunities outside New York, but has not begun any operations.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- A. Basis of Accounting The Organization's financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP").
- B. **Use of Estimates** The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and those differences could be material.
- C. **Net Assets** The Organization maintains its net assets under the following two classes:

Without Donor Restrictions - represents net assets not subject to any donor-imposed stipulations or other restrictions over which the Board of Directors have discretionary control.

With Donor Restrictions - represents assets that are subject to donor-imposed stipulations. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Net assets with donor restrictions are released from donor restrictions by incurring expenses, thereby satisfying the restricted purposes of providing services as specified by the donors. Unconditional promises to give that are due in future periods to support the current-period activities are reported as net assets without donor restrictions. As of June 30, 2024 and 2023, the Organization had no net assets with donor restrictions.

D. **Cash and Cash Equivalents** – The Organization considers all cash and highly liquid financial instruments with original maturities of three months or less, which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. Cash and highly liquid financial instruments restricted to building projects, endowments that are perpetual in nature, or other long-term purposes are excluded from this definition.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

E. **Property, Equipment and Leasehold Improvements** – Property, equipment and leasehold improvements are stated at cost less accumulated depreciation or amortization. These amounts do not purport to represent replacement or realizable values. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets. Leasehold improvements are amortized over the lesser of the useful lives of the improvements or the term of the applicable lease. The Organization records property and equipment additions over \$5,000 at cost, or if donated, at fair value on the date of donation. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any resulting gain or loss is included in the statements of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

The Organization reviews the carrying values of property and equipment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. There were no indicators of asset impairment during the years ended June 30, 2024 and 2023. There may be instances where certain expenditures for property and equipment are included in the financial statements as expenses because the cost of these items was reimbursed by certain governmental funding sources and/or the contractual agreement specifies that title to these assets, rests with the funding sources rather than the Organization.

F. **Governmental Grants** – Government grants are nonexchange transactions and accounted for under Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") 2018-08. Government grants are recognized as revenue when barriers within the contract are overcome, and there is no right of return. Government grants amounted to \$125,687,457 and \$110,000,808 for the years ended June 30, 2024 and 2023, respectively, and are included in the accompanying statements of activities.

As of June 30, 2024 and June 30, 2023, the Organization had received conditional grants and contracts from government and other agencies in the aggregate amounts of approximately \$169,025,000 and \$255,000,000, respectively. Such grants have not been recognized in the accompanying financial statements as they are for future periods and will be recognized when contract barriers are overcome. Such barriers include expending these funds in accordance with their budgets and agreements. If such services are not provided, the governmental entities are not obligated to disburse the funds allotted under the grants and contracts and the Organization may be required to return the funds already remitted.

There are instances when the Organization receives advances from the governmental funding sources. Such advances are recorded as government refundable advances and deferred revenue in the accompanying statements of financial position. As of June 30, 2024 and 2023, such advances amounted to approximately \$33,700,000 and \$26,750,000, respectively, and will be used to offset current accounts receivable.

G. Functional Allocation of Expenses – The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Salaries, wages, benefits, and payroll taxes are allocated on the basis of time and effort. Insurance is allocated based on property premium charge from the insurance company. Facilities with multiple charge centers are charged based on property usage. The remainder of the functional expenses are charged directly to the program and supporting function.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

H. **Contributions, Donated Services and In-Kind Contributions** – Contributions, including in-kind contributions, are recorded as revenue in the period in which they are made. Volunteers contribute significant amounts of time to the Organization's program services, administration, and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet the recognition criteria prescribed by U.S. GAAP.

Contributed goods are recorded at fair value at the date of donation. Donated professional services are recorded at the respective fair values of the services received. No significant contributions of such goods or services were received during the years ended June 30, 2024 and 2023. Accordingly, these financial statements do not reflect the value of any contributed goods or services.

- I. Government Grant Receivable and Allowance for Uncollectible Government Grant Receivable Government grant receivable consists primarily of noninterest-bearing amounts due for services provided to New York City. The Organization determines the allowance for uncollectable government grant receivable based on historical experience, an assessment of economic conditions, credit worthiness of funders and a review of subsequent collections. Government grant receivables are written off when deemed uncollectible. As of June 30, 2024 and 2023, the allowance was \$1,030,496 and \$1,084,242, respectively.
- J. Pass-Through Expenses There are certain expenses related to rents, real estate taxes, and stabilization of beds for the DHS contracts. The role of the Organization is to be a conduit to pay such expenses. DHS reimburses the Organization for these expenses without any administrative costs being added. Accordingly, such expenses are referred to as pass-through and included as pass-through expenses in the statements of functional expenses.

#### **NOTE 3 – LIQUIDITY AND AVAILABILITY OF RESOURCES**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statements of financial position date, consist of the following as of June 30:

	_	2024	 2023
Cash and cash equivalents	\$	3,394,929	\$ 5,256,314
Government grant and other receivable, net		58,784,048	 46,857,167
Total	\$	62,178,977	\$ 52,113,481

The Organization regularly monitors the availability of resources to meet its operating needs and other contractual commitments.

#### NOTE 4 - GOVERNMENT GRANT AND OTHER RECEIVABLE, NET

Government grant and other receivable consisted of the following as of June 30:

	2024	2023
New York City Department of Homeless Services New York City Human Resources Administration Judgment by the U.S. District Court – Former CEO New York City Department of Youth and Community Development New York State Department of Health Public Health Solutions Other funders	\$ 53,301,227 4,580,347 848,524 12,841 356,021 447,892 267,692	\$ 43,293,797 1,177,142 902,269 475,200 113,380 600,335 1,379,286
Government grant and other receivable, before allowance Less: allowance for doubtful accounts	59,814,544 (1,030,496) \$ 58,784,048	47,941,409 (1,084,242) \$ 46,857,167

#### NOTE 5 - PROPERTY, EQUIPMENT AND LEASEHOLD IMPROVEMENTS, NET

Property, equipment and leasehold improvements consisted of the following as of June 30:

	 2024	 2023	Estimated <u>Useful Lives</u>
Leasehold improvements Furniture and fixtures Vehicles	\$ 549,304 610,279 263,440	\$ 549,304 610,279 263,440	10 years or lease term 5 years 5 years
Total cost Less: Accumulated depreciation and amortization	 1,423,023 (1,091,179)	 1,423,023 (948,713)	
Net book value	\$ 331,844	\$ 474,310	

Depreciation and amortization expense amounted to \$142,466 and \$179,704 for the years ended June 30, 2024 and 2023, respectively. During the year ended June 30, 2023, the Organization disposed of property and equipment totaling \$225,340.

#### NOTE 6 - NOTES AND LOAN PAYABLE

	 2024	 2023
Note payable to a bank in the amount of \$155,516 and carries an interest rate of 4.45%. The monthly principal and interest payments amounting to \$2,897 are due until maturity on August 25, 2024. The note is collateralized by equipment.	\$ 5,762	\$ 39,453
Note payable to a bank in the amount of \$215,172 and carries an interest rate of 4.65%. The monthly principal and interest payments amounting to \$4,028 are due until maturity on October 20, 2024. The note is collateralized by equipment.	15,960	62,374
Note payable to a bank in the amount of \$42,706 and carries an interest rate of 4.75%. The monthly principal and interest payments amounting to \$801 are due until maturity on October 25, 2024. The note is collateralized by equipment.	3,170	12,395
Note payable to a bank in the amount of \$86,255 and carries an interest rate of 4.94%. The monthly principal and interest payments amounting to \$1,626 are due until maturity on February 23, 2025. The note is collateralized by equipment.	11,195	29,654
Note payable to a bank with an interest rate of 2.75%. The principal and interest payments amounting to \$2,197 are due monthly until maturity on September 2, 2050. The note is collateralized by all tangible and intangible property.	 435,481	 498,303
	\$ 471,568	\$ 642,179

#### NOTE 6 - NOTES AND LOAN PAYABLE (Continued)

Principal payments on notes payable for the fiscal years ended subsequent to June 30, 2024 are as follows:

2025	\$	49,273
2026	·	13,546
2027		13,923
2028		14,310
2029		14,709
Thereafter		365,807
Total	\$	471.568

The interest expense for the years ended June 30, 2024 and 2023 amounted to \$26,266 and \$23,198, respectively.

During the year ended June 30, 2024, the Organization secured a bridge loan from the Fund for the City of New York in the amount of \$1,520,717 in order to cover operating expenses pending receipt of funds from the New York City Human Resources Administration. The loan was interest free and had a term of 30 days. The loan has been fully paid off and there is no outstanding balance as of June 30, 2024.

During the year ended June 30, 2023, the Organization secured a bridge loan from the Fund for the City of New York in the amount of \$1,693,879. The loan was interest free and had a term of 90 days. The Organization obtained the funding due to a delay in registering contracts, resulting in a short-term cash shortfall. There was no outstanding Fund for the City of New York loan balance as of June 30, 2023.

#### **NOTE 7 - COMMITMENTS AND CONTINGENCIES**

- A. The Organization is responsible to report to and is regulated by various governmental third parties. These agencies have the right to audit the Organization's fiscal and programmatic compliance. Laws and regulations governing the Organization's programs are complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates might change in the near term. Additionally, noncompliance with such laws and regulations could result in fines, penalties and exclusions from these programs.
- B. The Organization believes it has no uncertain tax positions as of June 30, 2024 and 2023 in accordance with FASB Accounting Standards Codification ("ASC") Topic 740, "Income Taxes," which provides standards for establishing and classifying any tax provisions for uncertain tax positions.
- C. The United States Attorney's Office for the Southern District of New York ("SDNY") and the Bronx County District Attorney's Office ("Bronx DA") investigated allegations made against the Organization's former CEO. Pursuant to multiple subpoenas served on the Organization, the Organization produced records, reports, communications, and other documents pertaining to the former CEO's alleged misconduct. In addition, the SDNY executed a search warrant on the former CEO's office at the Organization in December 2020. The Organization fully cooperated with the investigations.
  - In May 2022, the former CEO pleaded guilty, and a judgment was issued by the SDNY. The Organization was awarded a restitution of \$902,269 to be paid by the former CEO. During 2024, the Organization received payment of approximately \$53,000. As of June 30, 2024 and 2023, the amounts of \$848,524 and \$902,269, respectively, are included in government grant and other receivable in the statements of financial position. The Organization has established an allowance for doubtful accounts of 100% of the government grant and other receivable.
- D. The Organization is a defendant in various legal actions arising out of the normal course of its operations. The final outcome of such actions cannot be determined at this time. Eventual liability, if any, is likely to be covered by insurance except where the applicable insurance policies expressly exclude certain coverage, which arguably relates to the claims.

#### NOTE 7 - COMMITMENTS AND CONTINGENCIES (Continued)

E. On May 3, 2024, the Organization entered into agreement with JP Morgan Chase Bank, N.A. to open a revolving line of credit in the amount of \$2,000,000 secured by the Organization's assets. The expiration date has been set as March 3, 2025. The line has a floating interest rate based on 3.00% above the Secured Overnight Financing Rate ("SOFR"). The interest rate was 8.38% as of June 30, 2024. There was no outstanding line of credit balance as of June 30, 2024. The balance as of January 14, 2025 is \$0.

#### **NOTE 8 - EMPLOYEE BENEFIT PLAN**

The Organization sponsors a tax-deferred annuity plan (the "Plan") qualified under IRC Section 403(b) covering substantially all employees. The Plan provides that employees who have completed 90 days of service may voluntarily contribute earnings to the Plan, up to the maximum contribution allowed by the Internal Revenue Service ("IRS"). Employer contributions are discretionary. During the years ended June 30, 2024 and 2023, the Organization matched 100 percent of employee voluntary contributions up to six percent, resulting in contributions to the Plan of \$531,122 and \$672,327, respectively, including additional discretionary contributions.

#### **NOTE 9 – CONCENTRATIONS**

- A. At June 30, 2024 and 2023, and for the years then ended, approximately 91% and 90%, respectively, of the Organization's receivables and 77% and 78%, respectively, of the Organization's operating support and revenue, were derived from one government entity.
- B. Cash and cash equivalents that potentially subject the Organization to a concentration of credit risk include cash accounts with banks that exceed the Federal Deposit Insurance Corporation ("FDIC") insurance limits. Accounts are insured up to \$250,000 per depositor, per insured institution. As of June 30, 2024 and 2023, there was approximately \$2,900,000 and \$4,825,000, respectively, of cash and cash equivalents held by two banks that exceeded FDIC limits. Such excess includes outstanding checks.

#### NOTE 10 - RIGHT-OF-USE ASSETS AND LIABILITIES

The Organization leases office space under operating lease arrangements at various terms through December 2038, for which expense is recognized on a straight-line basis over the lease term. The Organization assesses whether an arrangement qualifies as a lease at inception and only reassesses its determination if the terms and conditions of the arrangement are changed.

As of June 30, 2024, the ROU assets had a balance of \$108,456,948 and lease liabilities had a balance of \$110,620,975, related to operating leases. The ROU assets and liabilities were calculated utilizing risk-free rates (ranging from 3.16% to 4.96%), according to the Organization's elected policy. The weighted average of the remaining lease term is 158 months. The weighted average discount rate amounted to 4.05% for operating leases.

As of June 30, 2023, the ROU assets had a balance of \$85,049,905 and lease liabilities had a balance of \$86,633,916, related to operating leases. The ROU assets and liabilities were calculated utilizing risk-free rates (ranging from 3.16% to 4.59%), according to the Organization's elected policy. The weighted average of the remaining lease term is 87 months. The weighted average discount rate amounted to 3.34% for operating leases.

The following summarizes the line items in the statement of functional expenses which include the components of lease expense for the year ended June 30, 2024:

Operating lease expense included in occupancy costs:

\$21,161,556

The following summarizes the line items in the statement of functional expenses which include the components of lease expense for the year ended June 30, 2023:

Operating lease expense included in occupancy costs:

<u>\$17,041,983</u>

#### NOTE 10 - RIGHT-OF-USE ASSETS AND LIABILITIES (Continued)

The following summarizes cash flow information related to leases for the year ended June 30, 2024:

Cash paid for amounts included in the measurement of lease liabilities:

Operating cash flows from operating leases \$20,581,538

Lease assets obtained in exchange for lease obligations:

Operating leases \$40,366,812

The following summarizes cash flow information related to leases for the year ended June 30, 2023:

Cash paid for amounts included in the measurement of lease liabilities:

Operating cash flows from operating leases \$16,524,970

Lease assets obtained in exchange for lease obligations:

Operating leases \$99,221,675

Future minimum payments for non-cancelable operating leases for the next five years ending after June 30, 2024 and thereafter are as follows:

2025	\$ 20,853,045
2026	20,611,561
2027	19,514,941
2028	11,366,621
2029	7,040,958
Thereafter	 70,723,176
Total lease payments	150,110,302
Less: Present value discount	 (39,489,327)
Present value of lease liabilities	\$ 110,620,975

Operating lease expense above, does not include costs related to short-term rentals of approximately \$35,000,000 and \$31,000,000, for the years ended June 30, 2024 and 2023, respectively, which are included as occupancy costs in the accompanying statements of functional expenses. Such amounts represent rent and other payment related to the Organization's clients' housing arrangements other than leases.

#### NOTE 11 - DEFICIT NET ASSETS

The Organization has an unrestricted net deficit of approximately \$1.8 million and \$2.4 million as of June 30, 2024 and 2023, respectively. The net deficit primarily is related to the previously managed HASA sites due to low occupancy rates coupled with high building maintenance cost. The deficit also includes prior year write-offs of uncollectible client copay from the HASA sites, increased operating cost compared to approved contract budget, and low allowable indirect cost rate chargeable to programs. During the fiscal year ended June 30, 2021, all HASA sites and DHS billing sites which contributed to the net deficit were closed.

The Organization continues to implement cost cutting measures and will continue to pursue them in fiscal year 2025 and beyond. The Board and management are reviewing all program sites for fiscal viability and mission congruence. The following are the significant initiatives that management is continuously working on to improve its current operations.

• The Organization submitted its Indirect Cost Rate ("ICR") Delta Template to the City of New York for renewal for fiscal years 2024 through 2027. The Organization received a notification from the City Implementation Team that the Organization's ICR Delta Template and requested ICR of 16.99% have been accepted. This new ICR rate will significantly improve the current financial condition.

#### NOTE 11 - DEFICIT NET ASSETS (Continued)

- During fiscal years 2023 and 2024, the Organization improved its program execution and management
  of remaining grants and added new programs to its portfolio which allowed for reductions in the net deficit.
  During the fiscal year ended June 30, 2024, the Organization recorded an operating surplus of
  approximately \$588,000.
- For fiscal year 2025, the Organization was awarded the Ivy Project from the Human Resources Administration with an annual budget of approximately \$5 million. The Organization is also in negotiations with the DHS to manage two new projects, a welcome center in Manhattan with an estimated budget of \$7 million and a single men's housing project in Manhattan with an estimated budget of \$11 million. This incremental program growth will aid the organization in reducing the net deficit.

The Organization has a plan to raise funds without restrictions to address the deficit. Management has hired dedicated employees for the Organization's Corporate Development team during fiscal year 2025. The Organization is currently recruiting prominent board members established in the Bronx to help with its fundraising endeavor.

#### **NOTE 12 - SUBSEQUENT EVENTS**

Management has evaluated, for potential recognition and disclosure, events subsequent to the date of the statement of financial position through January 14, 2025, the date the financial statements were available to be issued. No significant subsequent events have been identified that would require adjustment to or disclosure in the accompanying financial statements.